**Resource 1: Readiness for change assessment**

Prompting questions to ask outlet manger and a member of local government to understand their readiness for change.

1. Have you made healthy changes to food and drink in the past?
2. What do you see as being some of the current **barriers** to making the food and/or drink environment healthier in your organisation?

For example:

* Inadequate funding (this can include lack of funding to have a dedicated employee to implement the change)
* Inadequate support from internal stakeholders (e.g. local government elected members and staff, outlet staff)
* Inadequate support from external stakeholders (e.g. customers, community members)
* Inadequate staff time
* Inadequate control over facilities (e.g. local government does not manage the kiosk)
* Inability to source appropriate healthy alternatives (e.g. healthier food/drink options)
* Problems negotiating with suppliers
* Concerns relating to impact on financial viability of food outlet(s)
* Lack of healthy food and drink policy

1. What do you see as being some of the current **enablers**to making the food and/or drink environment healthier in in your organisation?

For example:

* Adequate funding (e.g. ability to hire a person for this role)
* Adequate support from internal stakeholders (e.g. local government elected members and staff, outlet staff)
* Adequate support from external stakeholders (e.g. customers, community members)
* Adequate time
* Adequate control over facilities
* Ability to source appropriate healthy alternatives (e.g. healthier food/drink options)
* Suppliers who are easy to negotiate with
* Financial viability of food outlet not a concern
* Presence of healthy food and drink policy

1. Do you think promoting healthy eating/drinking is a priority in your organisation?

If yes, what is a priority in your outlet e.g. increasing healthy options, decreasing sugary drinks for sales

If no, explore why

1. Do you think your organisation has a role in improving the health of your community?
2. What are important values to your organisation e.g. environmental sustainability?